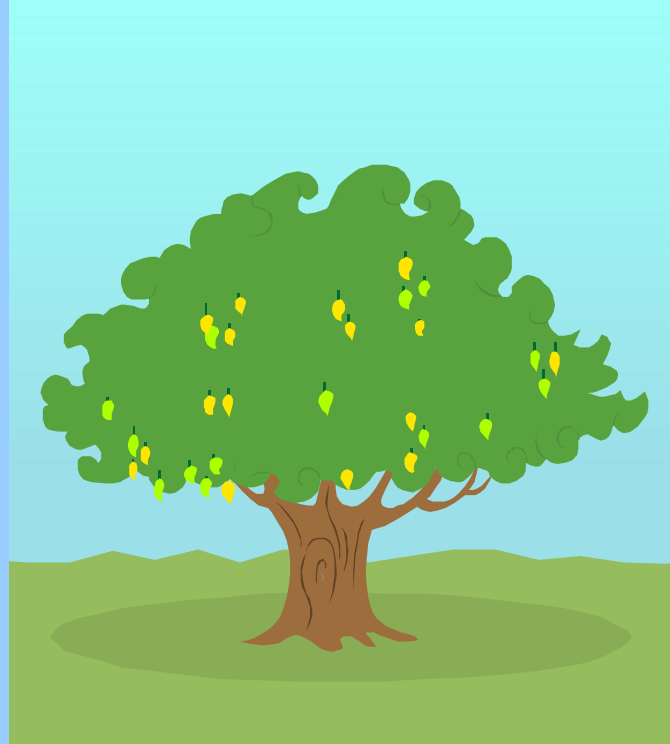


NORWESCAP

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2010 NORWESCAP ANNUAL REPORT

Child and Family Development

SERVICE	BUDGET	COUNTY	PEOPLE	OUTCOME
CHILD CARE HEALTH CONSULTATION	\$144,459	Hunterdon Sussex Warren	1,522 individuals	1,522 child care professionals, parents and children trained and increased their knowledge of health and safety needs; 100 children given access to preventative health screenings.
CHILD CARE RESOURCE AND REFERRAL	\$651,884	Hunterdon Sussex Warren	27,953 individuals	19,636 child care technical assistance calls/visits were performed. 1,967 parents had improved access to child care services; 6,350 child care professionals trained; 16,663 licensed center slots were maintained; 54 children were trained in the Safe Sitter Program; 9,543 First Books were distributed.
CHILD CARE VOUCHER PROGRAMS	\$7,452,353	Hunterdon Sussex Warren	4,650 individuals	Child care subsidy was provided to 1,856 families with 2,612 children to increase the adult's ability to attend work, training and/or college while their children are in a safe, nurturing, educational environment.
EARLY HEAD START	\$1,214,120	Morris Sussex Warren	147 individuals	78% of the three year olds demonstrated preschool readiness skills 100% of families improved in one or more areas of family development.
FAMILY CHILD CARE	\$260,099	Hunterdon Sussex Warren	340 individuals	Developed 180 new child care slots in family child care homes and maintained 470 child care slots; 173 family child care home based businesses approved that meet State registration requirements.
FAMILY SUCCESS CENTER OF PHILLIPSBURG	\$200,000	Warren	2,645 individuals	866 unduplicated families were served; 3,342 books were distributed to families; 87 families reduced barriers to accessing health care; 202 linkages to other human service agencies were made; 243 families participated in activities to increase parent-child interactions; 1100 children received holiday toys.
FIRST STEPS CENTRAL & FIRST STEPS NORTHERN	\$82,127	Hunterdon Morris Sussex Warren	1,357 individuals	1,357 child care professionals increased their education in the area of infant and toddler care.
HEAD START	\$3,282,075	Hunterdon Sussex Warren	312 individuals	91% of five year olds were proficient in all areas of kindergarten readiness; 100% of identified health needs were addressed.
HOME VISITATION/ HEALTHY FAMILIES	\$167,956	Warren	139 individuals	100% (12/12) of babies born into the program were born healthy; 3 families graduated from the program; 3 obtained employment; 52 women increased their knowledge of child development topics.
QUALITY INFANT TODDLER INITIATIVE	\$271,935	Hunterdon Sussex Warren	1,971 individuals	853 child care professionals, parents and children trained and increased their knowledge of health and safety needs; 60 children given access to preventative health screenings.
TANF INITIATIVE FOR PARENTS	\$83,127	Hunterdon Warren	26 individuals	11 pregnant women were educated and increased their knowledge on child development; 1 became an approved childcare provider.

Community Services

SERVICE	BUDGET	COUNTY	PEOPLE	OUTCOME
EMERGENCY BASIC NEEDS	\$39,217	Warren	108 households	Provided emergency assistance to at-risk households through financial stipends and referrals to avoid crisis situations.
FIRST CALL FOR HELP	\$36,660	Warren	3,154 individuals	7,108 advocacy calls, contacts, and follow-ups were made to create service linkages.
HOMELESS HOTLINE	\$17,389	Warren	953 individuals	953 callers were screened for emergency housing services and 68% or 647 homeless individuals received emergency housing placement to avoid homelessness.
LOW INCOME HOME ENERGY ASSISTANCE PROGRAM AND EMERGENCY ENERGY SERVICES	\$14,746,436	Hunterdon Somerset Sussex Warren	26,410 individuals	Provided 25,352 individuals with energy assistance, energy education and crisis intervention services avoiding no heat situations; and 1,058 at risk households received emergency assistance to avoid no heat situations and utility terminations.
McKinney-Vento Act for the Education of Homeless Children and Youth Program	\$5,000	Warren	56 individuals	Increased supportive services for 37 Warren County homeless families and provided advocacy with school districts.
NORWESCAP PROGRAMS	In-Kind	Hunterdon Morris Passaic Somerset Sussex Warren	1,530 individuals	1,530 individuals provided 77,280 volunteer hours representing an estimated savings of \$1,319,942 to the agency.
PHILLIPSBURG NEIGHBORHOOD CRIME PREVENTION INITIATIVE	\$111,510	Warren	385 individuals	A collaboration with the Phillipsburg Police Department which increased personal safety for Phillipsburg residents; provided educational seminars to 120 individuals increasing awareness of community issues; and 93 at-risk youth received recreational and educational opportunities to prevent the use of drugs and/or alcohol.
POST TANF OUTREACH	\$75,000	Hunterdon Morris Sussex Warren	531 individuals	Outreach was provided to 100% of referred former welfare recipients; 67 referrals were provided to link individuals with resources in order to obtain/maintain employment; and 30% specifically requested assistance with energy services and 10% specifically requested assistance for food.
RETIRED AND SENIOR VOLUNTEER PROGRAM	\$311,000	Hunterdon Morris Passaic Sussex Warren	1,000 individuals	820 volunteers provided 82,121 hours of service to non-profit organizations, saving local agencies \$1,712,223.
STATE HEALTH INSURANCE PROGRAM (SHIP)	\$25,000	Morris	719 individuals	93% of Medicare enrollees that received health insurance counseling reported an increased understanding of their health benefits.
UNIVERSAL SERVICE FUND	\$219,111	Hunterdon Somerset Sussex Warren	18,248 individuals	Assisted 18,248 eligible individuals to ensure that they only have to pay an affordable portion of their household income for electric and/or natural gas service.

Economic and Employment Building

SERVICE	BUDGET	COUNTY	PEOPLE	OUTCOME
ARTHUR & FRIENDS	\$541,900	Sussex Morris/Warren Essex	47 individuals	Provided four-tiered training to disabled individuals at the hydroponic greenhouse. Of those individuals, 7 obtained employment; and 13 obtained subsidized employment. Additionally, 5 ex-offenders have received training and are now employed at Arthur & Friends Urban Training Center in Orange, NJ. Built two new greenhouses to expand service area to include four counties.
CAREER AND LIFE TRANSITIONS CENTER FOR WOMEN	\$243,972	Hunterdon Somerset Warren	342 individuals	89 individuals obtained full and part time employment; 43 individuals pursued educational opportunities and 13 secured federal training grants.
CIRCLES™ INITIATIVES including COLLEGE CIRCLES	\$75,000	Somerset Sussex	90 individuals	Individuals gained an annual increase of earned income totaling \$206,300; saved \$10,200 in unemployment benefits; 80% of students engaged in the program completed their semester's full-course load with a C or higher; and 87% semester-to-semester retention rate for all student participants.
FAMILY LOAN PROGRAM	\$69,500	Hunterdon Morris Somerset Sussex Warren	53 individuals	Provided \$20,210 to assist low income families to remain employed. \$17,200 was repaid to the loan committee with a yearly default rate of 0%.
FAMILY SELF-SUFFICIENCY	\$150,000	Morris Passaic	84 individuals	21 individuals obtained employment, 4 individuals graduated from the program with escrow accounts totaling over \$43,000; 49% of FSS families have established escrow accounts.
INDIVIDUAL DEVELOPMENT ACCOUNT PROGRAM (IDA)	\$50,000	Hunterdon Morris Somerset Sussex Warren	23 individuals	23 participants enrolled in the program saving for home ownership, business or education, increased their knowledge of financial literacy and improved their credit. Clients have attended over 120 hours of financial literacy classes.
MORRIS COUNTY FINANCIAL LITERACY	\$11,000	Morris	609 individuals	51 financial literacy workshops were provided; 267 individuals increased their financial knowledge on budgeting, savings, banking, credit, insurance and financial goal setting.
VOLUNTEER INCOME TAX ASSISTANCE & EARNED INCOME CREDIT OUTREACH	\$75,000	Morris Warren	2,273 individuals	Individuals served received a total of \$1,713,896 in Federal Refunds; \$334,669 in Federal Earned Income Tax Credit (EITC) and \$72,593 in New Jersey EITC. Total NJ refunds were \$279,240. Taxpayers saved a minimum of \$227,300 in professional fees.

Housing Services

SERVICE	BUDGET	COUNTY	PEOPLE	OUTCOME
ELDER COTTAGE HOUSING OPPORTUNITIES	\$25,000	Hunterdon Somerset Warren	5 individuals	Independent, affordable housing provided for 5 elderly participants on relative's property.
HEATING SYSTEM IMPROVEMENT PROGRAM	\$600,000	Hunterdon Somerset Sussex Warren	185 households	185 households received heating system repairs, retrofits, and replacement systems to increase operational and cost efficiency.
HOMELESS PREVENTION PROGRAM	\$589,990	Hunterdon Morris Somerset Sussex Warren	113 households	113 households received financial assistance to prevent housing eviction or homelessness.
HOUSING PRESERVATION PROGRAM	\$50,000	Hunterdon Sussex Warren	16 households	Provided 16 housing rehabilitation services to ensure safe and affordable housing.
PHILLIPSBURG PARNASSUS REDEVELOPMENT PROJECT	\$50,000	Warren	N/A	Created redevelopment project plan for the Parnassus neighborhood approved and accepted by New Jersey Department of Community Affairs.
SAFE HOUSING	\$12,665	Sussex Warren	35 individuals	Health and safety home repairs provided to 35 elderly households to support their independent living.
SUSSEX SENIOR APARTMENTS	\$91,275	Sussex	11 households	Provided safe and affordable housing for 11 elderly households.
WEATHERIZATION	\$182,032	Hunterdon Somerset Sussex Warren	149 households	149 high energy burden/high energy expenditure households were assisted with targeted energy conservation tactics and improvements.
DEPARTMENT OF ENERGY WEATHERIZATION ASSISTANCE	\$750,000	Hunterdon Somerset Sussex Warren	166 households	166 high energy burden/high energy expenditure households were assisted with targeted energy conservation tactics and improvements.

Nutrition and Healthy Living

SERVICE	BUDGET	COUNTY	PEOPLE	OUTCOME
BACKPACK PROGRAM	\$64,000	Warren Hunterdon Sussex	400 individuals	400 'food insecure' children received essential food each weekend during the school year through a food filled backpack.
BREASTFEEDING PROMOTION AND SUPPORT	\$ 74,600	Hunterdon Somerset Sussex Warren	3,084 individuals	3,084 pregnant and breastfeeding women received education and support for breastfeeding resulting in an increased knowledge of breastfeeding; and 51.5% of post partum WIC mothers breastfed their infants.
CANCER EDUCATION AND EARLY DETECTION (CEED) PROGRAM	\$285,000	Warren	380 individuals	380 individuals without health insurance received cancer screenings and/or diagnostic services. 100% of individuals with abnormal findings were referred for appropriate follow-up; 63 outreach activities were provided reaching approximately 2,840 residents increasing their knowledge of health issues and cancer risks and 15% in Spanish.
CHILD CARE FOOD PROGRAM	\$70,958	Hunterdon Sussex Warren	130 individuals	17,127 snacks provided and 27,435 meals provided that met with USDA meal pattern requirements; 38 sites met USDA Standards.
CHRONIC DISEASE SELF MANAGEMENT PROGRAM	\$36,500	Hunterdon Morris Passaic Sussex Warren	45 individuals	45 individuals completed 70% or more of chronic disease self management classes. On average these individuals indicated an increased exercise maintenance program; 23% reported fewer days of poor health and 87% have begun or are maintaining an exercise program.
FARMERS MARKET NUTRITION PROGRAM	\$26,920	Hunterdon Somerset Sussex Warren	1,346 individuals	1,346 WIC participants received checks to purchase locally grown produce at participating farm stands from June to November.
FOOD BANK	\$970,636	Hunterdon Warren Sussex	115 agencies	Distributed 2,131,701 pounds of food to charitable agencies that feed those in need providing the agencies a savings of \$2,273,956.33 in food costs.
PROJECT HEALTHY BONES	\$2,500	Morris Warren	256 individuals	95% individuals attending classes reported improved balance and mobility; and 83% increased their weight training programs.
SUMMER FEEDING PROGRAM	\$32,810	Warren	N/A	Provided 11,160 free lunches to low income children during the summer at 15 different locations in accordance with USDA guidelines.
WOMEN, INFANTS AND CHILDREN SUPPLEMENTAL NUTRITION PROGRAM	\$4,392,505	Hunterdon Somerset Sussex Warren	9,759 individuals	Improved the health and nutritional status of 9,759 women, infants and children during critical periods of growth and development. 94.2% of women who participated in WIC during pregnancy gave birth to infants weighing >2,500 grams (5.5 pounds).

NORWESCAP

2010 FINANCIAL INFORMATION

SOURCE OF REVENUE		PERCENTAGES
STATE OF NEW JERSEY	\$7,147,801	17.46%
CHILD CHARE VOUCHERS	\$5,751,684	14.05%
LIHEAP VOUCHERS	\$14,453,385	35.30%
FEDERAL	\$6,605,769	16.13%
WIC VOUCHERS	\$3,566,419	8.70%
UNITED WAY AND PRIVATE	\$2,415,543	5.90%
LOCAL GOVERNMENT	\$1,007,410	2.46%
TOTAL	\$40,948,484	
SOURCE OF EXPENSES		
DIRECT CLIENT SERVICES	\$15,179,112	36.64%
CHILD CARE VOUCHERS	\$5,751,689	13.88%
LIHEAP VOUCHERS	\$14,453,853	34.89%
WIC VOUCHERS	\$3,566,419	8.61%
ADMINISTRATION	\$2,476,836	5.98%
TOTAL	\$41,427,909	

Dear Board of Trustees,

I conducted my audit in accordance with auditing standards generally accepted in the United States of America and standards applicable to financial audits contained in government Auditing Standards, issued by the Comptroller General of the United States of America.

In my opinion, the financial statements present fairly in all materials, the financial position of Northwest New Jersey Community Action Program, Inc. (NORWESCAP) as of August 31, 2010.

Lawrence Belcher, Jr.
Certified Public Accountant

2010 BOARD MEMBERS

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Loren Lemelle

Carole Leonardo

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Bill Weightman

* NORWESCAP Board of Trustees as of December 2010

2010 Community Partners/Investors

All Community Partners have provided \$1,000 or greater, cash or in kind donation.
Thank you Partners!

3M Foundation	Corporation for National and Community Services
AGL Resources	Courter, Kobert & Cohen
Ahart's Market	George and Nancy Cummins/ Greenway Flowers and Greenhouses
Alba Vineyard	DSM Nutritional Products
AT&T	David Tepper Charitable Foundation
AT&T Verizon Pioneers	Delaware Joint Toll Bridge Commission
Appaloosa Management, L.P.	Delaware Valley Interfaith Council of Churches
Arc of Warren County	Estate of Merle Parbel
BASF	Exxon Mobil Foundation
Beaver Brook Country Club	Feeding America
Bergen County Special Services	First Book
Boonton Housing Authority	First Presbyterian Church of Sparta
BORDERS	First Presbyterian Church of Washington
Borealis	First Unitarian Universalist Fellowship of Hunterdon County
James Buelher	David Fleischer
Burns Construction	Flemington Car & Truck Country
Cadbury Adams	Flemington United Methodist Church
Center for Prevention and Counseling	Foster Wheeler
Centers for Disease Control and Prevention	Frazier Industrial Company
Clifton Public Housing Agency	Freeholders of Hunterdon County
Colalillo Family of ShopRite Stores	Freeholders of Morris County
Construction Specialties, Inc.	Freeholders of Sussex County

Freeholders of Warren County	Jon Male
Garden State Urban Farms	Mars Snackfoods
GlaxoSmithkline	Deborah Meltz
Global Giving Foundation (Pepsi)	Merck & Co, Inc.
Greater NJ Annual Conference-The United Methodist Church	Bob and Lois Molnar
Grow-A-Row	Money Management International
Hackettstown Regional Medical Center	Morristown Housing Authority
Hackettstown Rotary	Estate of John Mugavero
Harmony Press	NJ Department of Agriculture
Harmony Township	NJ Department of Children and Families
Harmony Township Lion's Club	NJ Department of Community Affairs
Hawk Pointe Foundation	NJ Department of Corrections
Holland Township School	NJ Department of Education
Hunters Helping the Hungry	NJ Department of Health and Senior Services
Hyde and Watson	NJ Department of Human Services
Inmar Logistics	NJM Bank
IRCO Community Federal Credit Union	NJ Office of the Attorney General
Jann Law Books	NJ Office of the Secretary of State
J.G. Petrucci Company	NJ State Fair
Johnson & Johnson	National Fatherhood Initiative
Junior Woman's Club of Washington	National Guard Food Pantry
Kessler Foundation: Kessler Program Center	Nestle USA
Kindred Souls Band	Nicholson Foundation
Ken and Laura Knipmeyer	Northwest Jersey Reading Council
Knoll Heights	NORWESCAP Board Members
Kressler, Wolff & Miller	New York Life
Lakeland Bank	PNC Bank Foundation
Legal Services of Northwest Jersey	PNC Bank
Madison Housing Authority	PNC Financial Services Group

Pajama Program	Stop-N-Shop Family Foundation
Panera Bread (Fenwick Group)	Stop and Shop of Pohatcong
Pass It Along	Sussex County Charter School for Technology
John A. Perrucci Sr. Memorial Association	Sussex County Community College
Phillipsburg Board of Education	Sussex County Division of Senior Services
Phillipsburg Education Association	TD Charitable Foundation
Phillipsburg Housing Authority	Thrivent Financial for Lutherans
Phillipsburg Police Department	Toys for Tots-Picatinny Arsenal
Phillipsburg Town	Trader Joe's
Prevent Child Abuse New Jersey	Trinity United Methodist Church of Hackettstown
Raritan Valley Community College	Unitarian Church of Morristown
Reading Is Fundamental (RIF)	Unitarian Fellowship of Sussex County
Robert Wood Johnson Foundation	United Way of Hunterdon County
Rocco's Pizza	United Way of Northern NJ
RoNecto ShopRites	Unity Bank
Rutgers Against Hunger	US Department of Agriculture
St. Mary's Church	US Department of Energy
Schaub Charitable Foundation	US Department of Housing and Urban Development
Schiavoni Leadership Group	US Department of Human Services
Selective Insurance Company	US Marines Toys for Tots Foundation
Service Electric Cable Television, Inc.	Daniel and Jacqueline Velez
Sheridan Printing	Verizon Check Into Literacy
ShopRite of Hunterdon	WRNJ Oldies 1510 AM
ShopRite Partners in Caring	Wachovia/Wells Fargo Bank
Sodexo Foundation	Wachovia Bank Foundation
Sophia Inclusive Catholic Community	Wakefern/ShopRite Partners in Caring
Spectrum of Floors	Wal-Mart Foundation
State of New Jersey	Warren County Division of Senior Service
Judge Steinhart	Warren Hospital

Watchung Avenue Presbyterian Church	Westside Methodist Church
Weichert Realty of Flemington	Whole Foods & World Hunger Year (WHY)
Weis Markets	Gloria and Paul Winter
Warren County Division of Senior Service	Zufall Health Center

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Corporate Office

350 Marshall Street

Phillipsburg, NJ 08865

info@norwescap.org

Telephone: (908) 454-7000 ext. 110

Facsimile: (908) 859-0729

<p>Arthur & Friends 350 Marshall Street Phillipsburg, NJ 08865 arthurandfriends@norwescap.org Program Leadership: Wendie Blanchard Telephone: (973)579-1996 Facsimile: (973) 579-3080</p>	<p>Career and Life Transitions Center for Women 108 East Washington Avenue Washington, NJ 07882 careerandlife@norwescap.org Program Leadership: Patricia Moonjian Telephone: (908) 835-2624 Facsimile: (908) 835-8104</p>
<p>Child and Family Resource Services 186 Halsey Road Suite 1 Newton, NJ 07860 cfrs@norwescap.org Program Leadership: Sharon Giacchino Telephone: (973) 383-3461 Facsimile: (973) 383-8222</p>	<p>Community Circles 350 Marshall Street Phillipsburg, NJ 08865 info@norwescap.org Program Leadership: Dianna Morrison Telephone: (973) 383-4787 Facsimile: (908) 859-0729</p>

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<p>Community College Circles 350 Marshall Street Phillipsburg, NJ 08865 info@norwescap.org Program Leadership: Alicia Liss Telephone: (908) 454-7000 ext. 200 Facsimile: (908) 859-0729</p>	<p>Family Success Center of Phillipsburg 459 Center Street Phillipsburg, NJ 08865 faces@norwescap.org Program Leadership: Jessica Konzlemann Telephone: (908) 213-2679 Facsimile: (908) 213-2821</p>
<p>Family Loan Program Individual Development Account Program 350 Marshall Street Phillipsburg, NJ 08865 info@norwescap.org Program Leadership: Carolyn Graeber Telephone: (908)454-7000 ext. 116 Facsimile: (908) 859-0729</p>	<p>First Call For Help 350 Marshall Street Phillipsburg, NJ 08865 fcfh@norwescap.org Program Leadership: John Korp Telephone: (908) 454-4850 Facsimile: (908) 454-2968</p>
<p>Family Self-Sufficiency PO Box 563 Denville, NJ 07834 fss@norwescap.org Telephone: (973) 784-4900 Facsimile: (973) 784-4904</p>	<p>Food Bank 201 North Broad Street Phillipsburg, NJ 08865 foodbank@norwescap.org Program Leadership: Helene Meissner Telephone: (908) 454-4322 Facsimile: (908) 454-2030</p>

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Head Start Early Head Start 604 Roseberry Street Phillipsburg, NJ 08865 headstart@norwescap.org Program Leadership: Lois Henseler Telephone: (908) 454-8830 Facsimile: (908) 454-0362	Skylands RSVP Volunteer Resource Center PO Box 563 Denville, NJ 07834 rsvp@norwescap.org Program Leadership: Nancy Hess Telephone: (973) 784-4900 Facsimile: (973) 784-4904
Housing & Energy Services 350 Marshall Street Phillipsburg, NJ 08865 housing@norwescap.org Program Leadership: John Korp Telephone: (888) 454-4778 Facsimile: (908) 454-3768	WIC 350 Marshall Street Phillipsburg, NJ 08865 wic@norwescap.org Program Leadership: Nancy Quinn Telephone: (908) 454-1210 Facsimile: (908) 454-5731